



Ennoconn Corporation

Citi 2024 Taiwan Tech Conference

6, 5, 2024

Our Organization

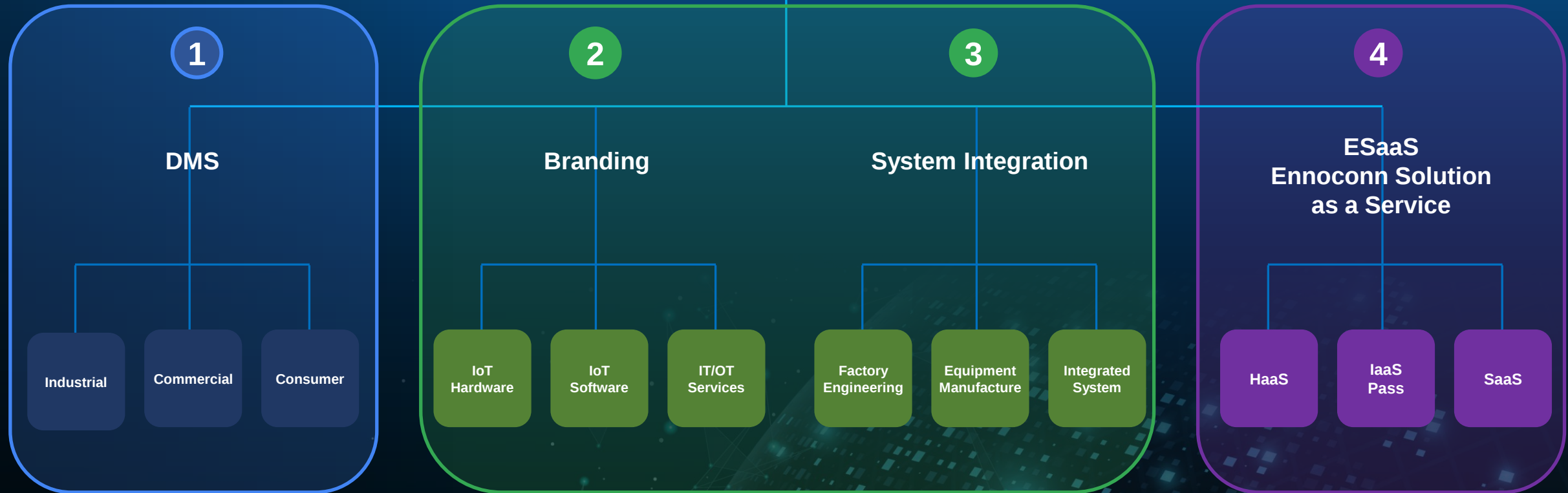
Ennoconn Corp.

Group Members: 13,811

IPC 3.0 (AIoT Cloud Platform Solutions)

IPC 1.0 (IPC SW/HW Solutions)

IPC 2.0 (IoT Platform Solutions)



> 60 Countries

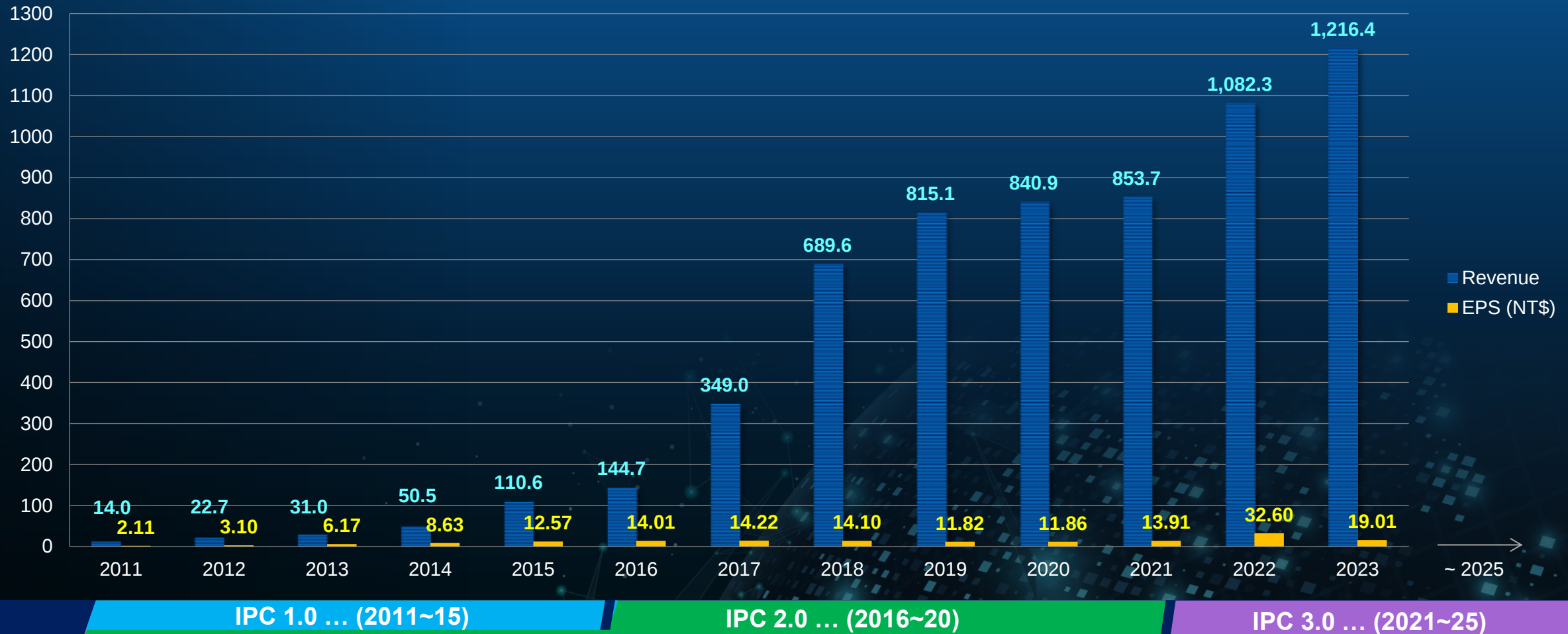
> 5k SI

> 250k Resellers

Our Operating Performance Over the Years

1. Annual revenue CAGR : 44% (2013 ~ 2023)
2. Annual net profit CAGR : 20% (2013 ~ 2023)
3. Average cash dividend payout ratio : 55% (2013 to 2023), 55% ~ 70% (2024~)
4. Parent company debt ratio : Currently 26.6%

Unit : NTD



Q1 2024 Ennoconn Business Performance

Currency: NTD

1. Revenue	:	32.72B	YoY	4.23B	YoY	14.8%
			QoQ	-1.51B	QoQ	-4.4%
2. Gross Profit	:	6.58B	YoY	1.07B	YoY	19.4%
			QoQ	290M	QoQ	4.6%
3. Operating Profit	:	970M	YoY	-310M	YoY	-24.5%
			QoQ	-100M	QoQ	-9.5%
4. Net Profit	:	1.35B	YoY	170M	YoY	14.7%
			QoQ	230M	QoQ	20.6%
5. Net Profit	:	630M	YoY	140M	YoY	28.2%
			QoQ	210M	QoQ	48.2%
Parent Company						
6. EPS	:	4.67	YoY	0.03	YoY	0.6%
			QoQ	1.55	QoQ	50.0%

Note 1: Q1 Operating Profit decreased, due to a decrease of 380M in the System Integration (MIC) from oversea operation

Note 2: Q1 Net Profit increased, due to parent and wholly-owned subsidiaries account for 38% of the overall.

January ~ April 2024 Ennoconn Revenue Overview

Currency: NTD

Ennoconn

- Revenue: 44.10B Increase 6.29B **YoY: 16.6%**

DMS

- Revenue: 7.88B Increase 640M **YoY: 8.9%**

Branding

- Revenue: 16.95B Increase 4.73B **YoY: 38.7%**

System Integration

- Revenue: 19.27B Increase 920M **YoY: 5.0%**

Q1 2024 Ennoconn Business Units Performance

Currency: NTD

DMS

• Revenue:	5.94B	Change	390M	YoY :	7.0%
• Gross Profit:	1.11B	Change	-140M	YoY :	-11.3%
• Operating Profit:	260M	Change	-110M	YoY :	-30.1%
• Net Profit:	300M	Change	110M	YoY :	54.9%
• Net Profit: Parent Company	290M	Change	120M	YoY :	72.4%

Branding

• Revenue:	12.16B	Change	3.11B	YoY :	34.3%
• Gross Profit:	4.44B	Change	1.46B	YoY :	48.8%
• Operating Profit:	480M	Change	180M	YoY :	58.3%
• Net Profit:	570M	Change	30M	YoY :	6.0%
• Net Profit: Parent Company	140M	Change	10M	YoY :	3.3%

System Integration

• Revenue:	14.62B	Change	730M	YoY :	5.3%
• Gross Profit:	1.03B	Change	-250M	YoY :	-19.2%
• Operating Profit:	230M	Change	-380M	YoY :	-62.4%
• Net Profit:	480M	Change	40M	YoY :	7.8%
• Net Profit: Parent Company	200M	Change	10M	YoY :	4.1%

Q1 2024 Ennoconn Business Units Proportion

Currency: NTD

DMS

- Revenue : 5.94B
- Gross Profit : 1.11B
- Operating Profit : 260M
- Net Profit : 300M
- Net Profit : 290M Parent Company
- Proportion : 18%
- Proportion : 17%
- Proportion : 27%
- Proportion : 22%
- Proportion : 46%

Branding

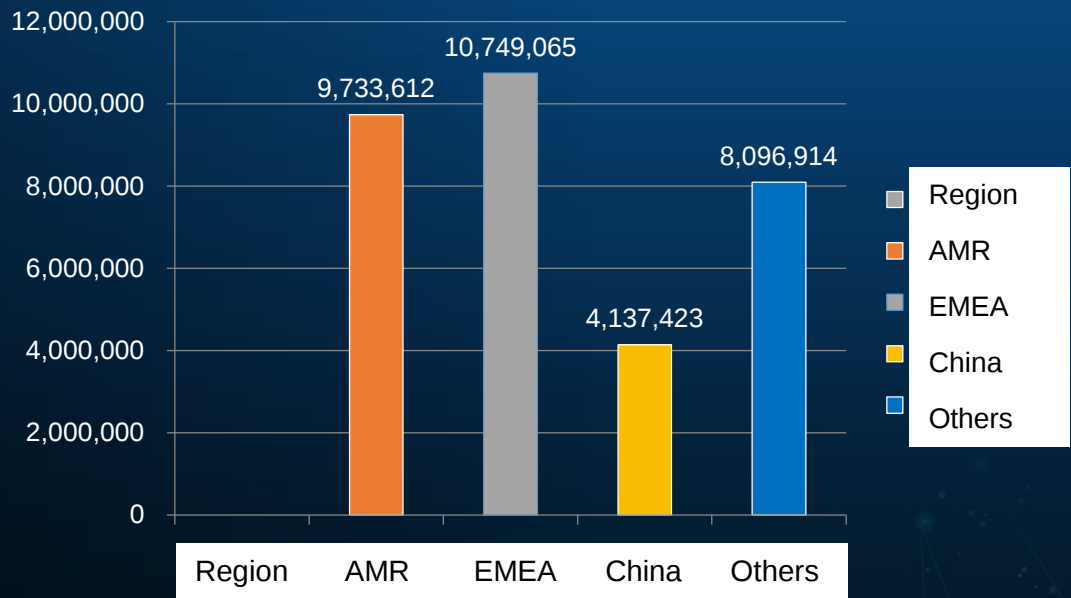
- Revenue : 12.16B
- Gross Profit : 4.44B
- Operating Profit : 480M
- Net Profit : 570M
- Net Profit : 200M Parent Company
- Proportion : 37%
- Proportion : 67%
- Proportion : 50%
- Proportion : 43%
- Proportion : 32%

System Integration

- Revenue : 14.62B
- Gross Profit : 1.03B
- Operating Profit : 230M
- Net Profit : 480M
- Net Profit : 140M Parent Company
- Proportion : 45%
- Proportion : 16%
- Proportion : 24%
- Proportion : 35%
- Proportion : 22%

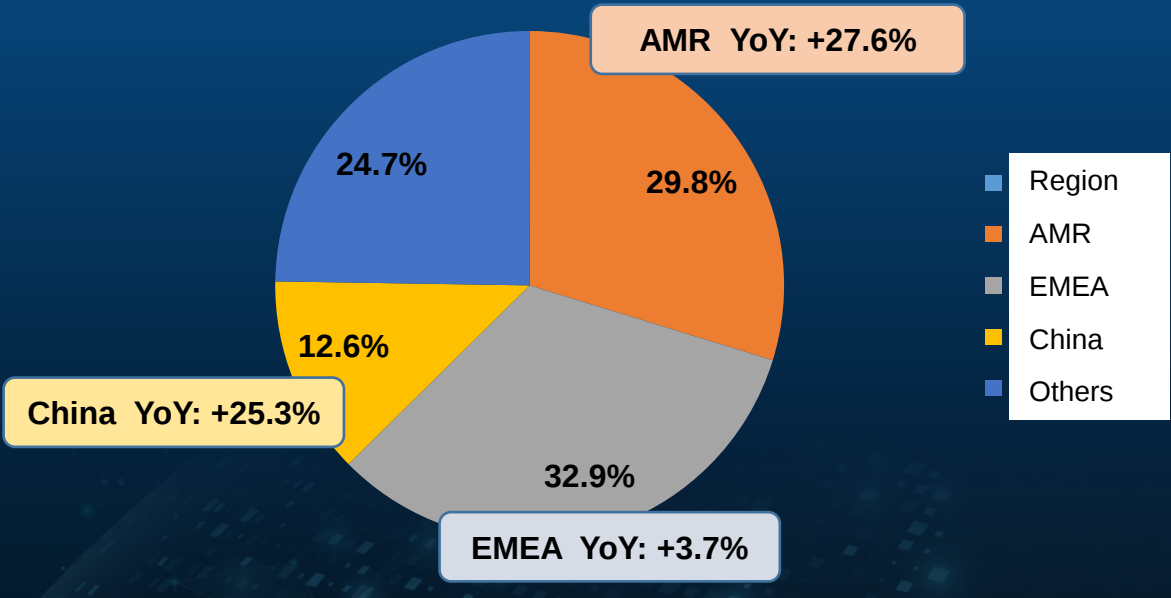
Q1 2024 Ennoconn Revenue from Major Regions

Unit: Million NTD



Ennoconn Revenue Amount

Unit: % Percentage



Ennoconn Revenue Proportion

Thank You