



Ennoconn Corporation

Q4 2023 Investor Conference

2024 / 4 / 1

2023 Operating Summary (Continuing Operations)



1. Revenue	: NT\$ 121.64B	YoY	: + 12.4%
2. All 3 rates increase	: GPM : 19.4%	YoY	: + 1.3 ppt.
	: OPM : 4.3%	YoY	: + 1.5 ppt.
	: NPM : 1.85%	YoY	: + 0.65 ppt.
3. Gross profit	: NT\$ 23.60B	YoY	: + 20.3%
4. Operating profit	: NT\$ 5.21B	YoY	: + 68.8%
5. Net Profit	: NT\$ 2.26B	YoY	: + 73.2%
6. EPS	: NT\$ 19.01	YoY	: + 54.3%
7. Dividend Per Share	: Proposed NT\$ 11.41 (Issued Shares: 136 Million shares)	Net Profit After Tax for Distribution: NT\$1.559 B	: Approximately 69%

Note 1: Discontinued operations refer to components of the combined entity that have been disposed of or are held for sale.

Note 2: The results of discontinued operations include gains on disposal and net profit for the period.

2023 Jan~Feb Revenue Summary

Ennoconn

- 2024 Jan~Feb Results : NT\$ 20.26B Increase NT\$ 1.89B YoY : **10.3%**
- 2023 Jan~Feb Results : NT\$ 18.37B

DMS

- 2024 Jan~Feb Results : NT\$ 3.74B Increase NT\$ 0.11B YoY : **3.1%**

Branding

- 2024 Jan~Feb Results : NT\$ 6.56B Increase NT\$ 0.89B YoY : **15.6%**

System Integration

- 2024 Jan~Feb Results : NT\$ 9.96B Increase NT\$ 0.89B YoY : **9.8%**

Note 1: Discontinued operations refer to components of the combined entity that have been disposed of or are held for sale.

Note 2: The results of discontinued operations include gains on disposal and net profit for the period.

23Q3 3-BU Operating Summary (Continuing Operations)

DMS

- Revenue : 6.50B
- GP : 1.30B
- GPM : 20.0%
- OP : 0.29B
- OPM : 4.5%

- Proportion : 19%
- Proportion : 20%
- Proportion : 27%

Currency: NTD

System Integration

- Revenue : 15.22B
- GP : 1.30B
- GPM : 8.5%
- OP : 0.56B
- OPM : 3.7%

- Proportion : 44%
- Proportion : 21%
- Proportion : 52%

Branding

- Revenue : 12.50B
- GP : 3.69B
- GPM : 29.5%
- OP : 0.22B
- OPM : 1.8%

- Proportion : 37%
- Proportion : 59%
- Proportion : 21%

2023 3-BU Operating Summary (Continuing Operations)

DMS

- Revenue : 23.98B
- GP : 4.81B
- GPM : 20.0%
- OP : 1.22B
- OPM : 5.1%

- Proportion : 20%
 - Proportion : 21%
 - Proportion : 23%
- Currency: NTD

System Integration

- Revenue : 56.28B
- GP : 5.25B
- GPM : 9.3%
- OP : 2.43B
- OPM : 4.3%

- Proportion : 46%
- Proportion : 22%
- Proportion : 47%

Branding

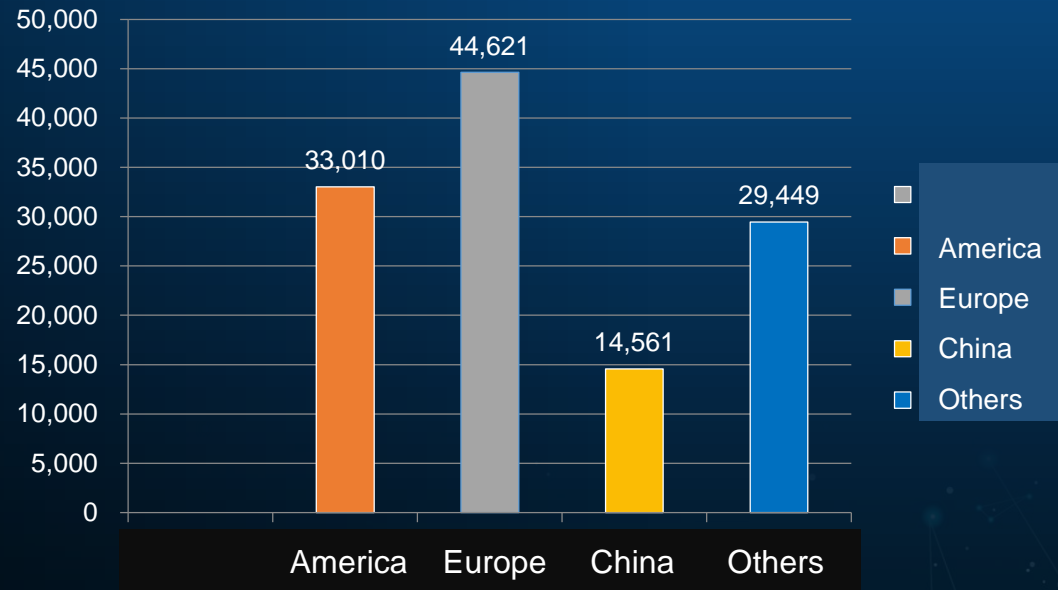
- Revenue : 41.38B
- GP : 13.54B
- GPM : 32.7%
- OP : 1.55B
- OPM : 3.7%

- Proportion : 34%
- Proportion : 57%
- Proportion : 30%

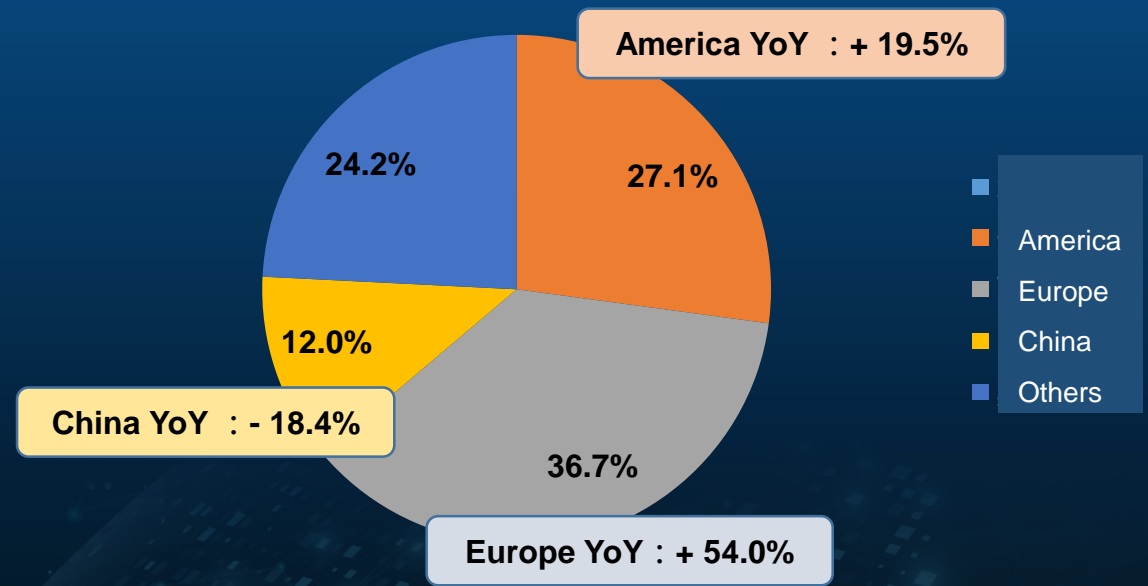
2023 Revenue in major regions (Continuing Operations)

Unit : Million Taiwan dollars

Unit : % percentage



Revenue In Major Regions



Revenue Share of Major Regions

Thank You !