



Ennoconn Corporation

Q2 2023 Investor Conference

8/16/2023

Ennoconn Q2 2023 Operating Summary



Ennoconn: YoY 19.9%
DMS: YoY 26.7%
Channel: YoY 22.9%
SI: YoY 15.2%



Gross Margin: YoY 1.1 ppt.
Operating Margin: YoY 1.1 ppt.
Net Profit Margin: YoY 0.2 ppt.



Q1/23: 4.64
Q2/23: 5.14
QoQ: 10.8%
YoY: 23.3%

Note: Weighted average capital 1.06B in Q1/23, 1.13B in Q2/23, 1.26B ~ 1.37B in Q3~Q4/2023, and 1.18B ~ 1.20B in 2023 (Estimated).

Ennoconn Q2 2023 Operating Summary

REVENUE	NT 28.96B	YoY 4.8B QoQ 470M	YoY 19.9% QoQ 1.7%
GROSS PROFIT	NT 5.73B	YoY 1.22B QoQ 220M	YoY 26.9% QoQ 3.9%
OPERATING PROFIT	NT 1.47B	YoY 510M QoQ 190M	YoY 53.2% QoQ 14.8%
NET PROFIT	NT 580M	YoY 140M QoQ 90M	YoY 31.3% QoQ 17.7%
EPS	NT 5.14	YoY 0.97 QoQ 0.50	YoY 23.3% QoQ 10.8%

Note: weighted average capital 1.06B in Q2/23, 1.13B in Q2/23, 1.26B ~ 1.37B in Q3~Q4/23, and 1.18B ~ 1.20B 2023 (Estimated).

Ennoconn Q2 2023 Profitability Summary

GROSS MARGIN	18.7% → 19.8%	YoY 1.1 ppt.	YoY 5.9%
OPERATING MARGIN	4.0% → 5.1%	YoY 1.1 ppt.	YoY 27.5%
NET PROFIT MARGIN	1.8% → 2.0%	YoY 0.2 ppt.	YoY 11.1%

Ennoconn 1H 2023 Operating Summary

REVENUE	NT 57.45B	YoY 11.62B	YoY 25.4%
GROSS PROFIT	NT 11.24B	YoY 2.31B	YoY 25.9%
OPERATING PROFIT	NT 2.75B	YoY 1.18B	YoY 74.5%
NET PROFIT	NT 1.07B	YoY 320M	YoY 41.8%
EPS	NT 9.79	YoY 2.64	YoY 36.9%

Note: weighted average capital 1.06B in Q1/23, 1.13B in Q2/23, 1.26B ~ 1.37B in Q3~Q4/23, and 1.18B ~ 1.20B in 2023(Estimated).

Ennoconn 1H 2023 Profitability Summary

GROSS MARGIN	19.5% → 19.6%	YoY 0.1 ppt.	YoY 0.5%
OPERATING MARGIN	3.4% → 4.8%	YoY 1.4 ppt.	YoY 41.2%
NET PROFIT MARGIN	1.6% → 1.9%	YoY 0.3 ppt.	YoY 18.8%

Thank You