



# Ennoconn Corporation

## Q1 2023 Investor Conference

2023 / 5 / 11

# Q1 2023 Operating Performance

## Revenue

- NT\$28.49B, increased NT\$6.82B **Q1 Record High**

- YoY : **+31.5 %**

## Gross Profit

- NT\$5.51B, increased NT\$1.10B **Q1 Record High**
- Average Gross Profit Margin : **20%**

- YoY : **+24.9 %**

## Operating Profit

- NT\$ 1.28B, increased NT\$0.66B **Q1 Record High**

- YoY : **+107.7 %**

## Net Profit

- NT\$0.49B, increased NT\$ 0.18B **Q1 Record High**

- YoY : **+56.7 %**

( Attributed to Parent Company )

# Q1 2023 Operating Performance... Cont'd

## EPS

- EPS : \$4.64, increased \$1.66 **Q1 Record high**

- YoY : **+55.7 %**

## Debt Ratio

- Q1 2023 : **63%** Q1 2022 : **67%**

- YoY : **-4.0 ppt.**

## ROE Ratio

- 2023 : **12.9%** 2022 : **10.8%**

- YoY : **+2.1 ppt.**

## Transformation

- R&D expenditures : 2022 NT\$8.0 B  
2021 NT\$ 7.4B , increased NT\$0.6B

- YoY : **+8.1 %**

# Q1 2023 Operating Performance Analysis

## DMS

- Revenue: NT\$5.55B, increased NT\$1.31B
  - GP: NT\$1.25B, increased NT\$240M
  - OP: NT\$370M, increased NT\$160M
  - NP: NT\$171M, increased NT\$94M
- YoY : +31.0%
  - YoY : +23.8%
  - YoY : +75.8%
  - YoY : +122.1% ( Attributed to Parent Company )

## System Integration

- Revenue: NT\$13.89B, increased NT\$4.22B
  - GP: NT\$1.28B, increased NT\$180M
  - OP: NT\$610M, increased NT\$60M
  - NP: NT\$190M, increased NT\$37M
- YoY : +43.6%
  - YoY : +16.5%
  - YoY : +10.9%
  - YoY : +24.2% ( Attributed to Parent Company )

## Branding

- Revenue: NT\$9.06B, increased NT\$1.29B
  - GP: NT\$2.9B, increased NT\$680M
  - OP: NT\$300M, increased NT\$440M
  - NP: NT\$132M, increased NT\$48M
- YoY : +16.6%
  - YoY : +29.3%
  - YoY : +314.7%
  - YoY : +57.1% ( Attributed to Parent Company )

# Q1 2023 Operating Performance Analysis... Cont'd

## DMS

- GP Margin: 23.9% → 22.6%
- OP Margin: 5.0% → 6.7%
- NP Margin: 1.8% → 3.1%
- YoY : -1.3 ppt.
- YoY : +1.7 ppt.
- YoY : +1.3 ppt. ( Attributed to Parent Company )

## System Integration

- GP Margin: 11.4% → 9.2%
- OP Margin: 5.7% → 4.4%
- NP Margin: 1.6% → 1.4%
- YoY : -2.1 ppt.
- YoY : -1.3 ppt.
- YoY : -0.2 ppt. ( Attributed to Parent Company )

## Branding

- GP Margin: 29.7% → 32.9%
- OP Margin: -1.8% → 3.4%
- NP Margin: 1.1% → 1.5%
- YoY : +3.2 ppt.
- YoY : +5.2 ppt.
- YoY : +0.4 ppt. ( Attributed to Parent Company )

# Thank You !