



Ennoconn Corporation

Q4 2022 Investor Conference

2023/3/30

Q4 2022 Consolidated Performance

Revenue

- Revenue : 37.12B Annual Growth 6.97B
- Quarter Growth 4.96B
- YoY : +23.1%
- QoQ : +15.4%

Net Income

- Net Income : 2.05B Annual Growth 1.57B
- Quarter Growth 1.39B
- YoY : +332.1%
- QoQ : +213.7%

EPS

- EPS : 19.32 Annual Growth 14.40
- Quarter Growth 13.17
- YoY : +292.8%
- QoQ : +214.2%

Note 1 : .2021 Share Capital 0.96B 、 2022 Share Capital 1.06B

Note 2 : Consolidated revenue includes discontinued operations.

2022 Consolidated Performance

Revenue	Adjusted	• Revenue : 120.39B Annual Growth 23.84B • YoY : +24.7%
	Reported	• Revenue : 108.23B Annual Growth 22.86B • YoY : +26.8%
Gross Profit	Adjusted	• Gross Profit : 23.75B Annual Growth 3.27B • YoY : +15.9%
	Reported	• Gross Profit : 19.61B Annual Growth 2.57B • YoY : +15.1%
Operating Profit	Adjusted	• Operating Profit : 5.76B Annual Growth 2.57B • YoY : +80.4%
	Reported	• Operating Profit : 3.08B Annual Growth 0.67B • YoY : +27.7%

Note : The adjusted financial information included revenue, profit and extraordinary effects from discontinue operating.

2022 Consolidated Performance

Net Income	Adjusted	• Net Income : 3.45B Annual Growth 2.12B	• YoY : +158.7%
	Reported	• Net Income : 3.45B Annual Growth 2.12B	• YoY : +158.7%
EPS	Adjusted	• EPS : 32.6 NTD Annual Growth 18.69 NTD	• YoY : +134.4%
	Reported	• EPS : 32.6 NTD Annual Growth 18.69 NTD	• YoY : +134.4%

Note : The adjusted financial information included revenue, profit and extraordinary effects from discontinue operating.

2023 Jan~Feb Revenue Summary

Ennoconn

- 2023 Jan~Feb Results : NT\$ 18.667 B, Increase : NT\$ 5.219 B, **Jan~Feb : +39.7%**
- 2022 Jan~Feb Results : NT\$ 13.148 B

DMS

- 2022 Jan~Feb Results : NT\$ 3.628 B, Increase : NT\$ 1.031 B, **Jan~Feb : +39.7%**

Branding

- 2022 Jan~Feb Results : NT\$ 5.672 B , Increase : NT\$ 1.301 B, **Jan~Feb : +29.7%**

System Integration

- 2022 Jan~Feb Results : NT\$ 9.066 B , Increase : NT\$ 2.899 B, **Jan~Feb : +46.7%**

Note : 2021 share capital 960M, 2022 share capital 1.06B

2021~25 Sustainability Development Strategy

Currency: USD



IPC 3.0 Business

**IPC + IIoT + Subscription
= XaaS (Everything as a Service)**

IPC 3.0 Product

**SW + HW + Cloud Subscription + Localization Services
= ESaaS (Ennoconn Solution as a Service)**

IPC 3.0 Core

ESG + ESaaS = EPS

IPC 3.0 Transformation

**“Digital Transformation”, “Green Transformation”,
“Cybersecurity Transformation”, “ML/AI Transformation”,**

Ennoconn 4 Sustainable Transformation & Development



- ① Geopolitics
- ② Lift Rate and Inflation
- ③ Energy Sustainability
- ④ Economic Slowdown

- ① Digital Economy
- ② Cybersecurity / 5G Communication
- ③ Green Energy
- ④ Intelligent Technology

- ① Digital Transformation
- ② Cybersecurity Transformation
- ③ Green Transformation
- ④ ML/AI Transformation

Providing Digital, Cybersecurity, Green, ML/AL transformations with software and hardware integration, cloud integration, and smart connectivity products and services. As well as Standardization, Modularization, Platformization, and Subscription Services, focusing on Smart Factories, Smart Cities, and other related applications.

1

IIoT SW Revenue

- ① Direct Revenue : 2.0B (22)
high growth in 2023
- ② Indirect Revenue : 5.6B(22)
high growth in 2023
- ③ Targeted Market :
Industrial and Commercial

2

IIoT SW Highlights

- ① Service : > 30 years
- ② Product : > 35
- ③ Installation : > 4M
- ④ Country : > 60
- ⑤ SI : > 5,000
- ⑥ Engineer : > 550

3

IIoT SW Model

- ① Service Level Agreements (SLA)
- ② Software Licensing
- ③ Subscription Services

4

IIoT SW Product

- ① Equipment Cloud
- ② FabEagle
- ③ ToolCommander
- ④ Workforce
- ⑤ EMS
- ⑥ Information Security
- ⑦ OP Predict
- ⑧ EDA
- ⑨ No-Code Graph Data

Ennoconn Subscription: 4 Major Applications

1

Energy Monitoring Management System

- ① Gov't, Education
- ② Office, Finance
- ③ Campus , Mfg.

Green Transformation
(Carbon Emissions + Carbon Footprint)

2

Device Operation Monitoring System

- ① Gaming, Lottery
- ② Retail, Finance
- ③ Mfg. , Energy

Cybersecurity Transformation

3

Security Management System

- ① SME, Gaming
- ② Entertainment
- ③ Campus, Mfg.

Supply Chain Management System

- ① Automotive, Aerospace
- ② Medical, Pharmaceutical
- ③ Electronics, Industrial

Digital Transformation

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Thank You !