

Ennoconn Corporation

2Q 2020 Earnings Conference Call

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Safe Harbor Statement

Our discussion may include predictions, estimates and other information that might be considered forward-looking. While these forward-looking statements represent our current judgment on what the future holds, they are subject to risks and uncertainties that could cause actual results to differ materially. Undue reliance should not be placed on any forward-looking statements, which reflect our opinions only as of the date of this presentation. We undertake no obligation to update them.

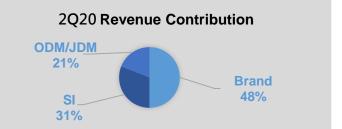
2Q20 Financial Results

NT\$M	2Q19	1Q20	2Q20	QoQ	YoY	Notes
Revenues	18,725	17,868	18,559	3.9%	-0.9%	•
Gross Profit	4,217	4,561	4,654	2.0%	10.4%	production capacity recovery of system integration and ODM businesses.
Gross Margin %	22.5%	25.5%	25.1%	-0.4ppt	2.6ppt	
Selling expenses	-791	-792	-812			Gross margin decreased slightly by 0.4% QoQ, due to the decrease of brand
G&A expenses	-995	-1,009	-992			business revenue which has a higher gross
R&D expenses	-1,695	-2,079	-1,978			margin.
Expected credit loss	-20	-64	3			Operating margin went up by 1.2% QoQ,
Operating Income	716	617	875	41.8%	22.2%	contributed from several R&D expenditure control measure in place.
Operating Marg%	3.8%	3.5%	4.7%	1.2ppt	0.9ppt	control measure in place.
Interest income (expense)	-89	-108	-100			We booked NT 87 million of foreign
Redemption bond gain (loss)	-58	0	0			exchange loss, amid appreciation of NTD,
FX gain (loss)	103	57	-87			The effective tax rate was 27.4%.
Other non-operating income (expenses)	199	112	333			
Income Tax	189	147	280	90.9%	47.7%	
Net Income	680	531	740	39.3%	8.8%	
Net Income (deducted minority interest)	238	186	300	61.5%	26.3%	
EPS (NT\$)	2.87	2.24	3.62	61.5%	26.3%	EPS of 2Q 2020 was at NT\$3.62, substantially improved on both QoQ and YoY.

Performance by Business Segment

	Business Segme	nts Key Memb	ers	2Q20 Revenue Contribution (NT\$M)	Revenue QoQ	Revenue YoY	2Q20 GM	2Q20 OpM	2Q20 EPS Contribution (NT\$)	
			2Q20	18,559			25.1%	4.7%	3.62	
	Ennoconn Consolidation		1Q20	17,868	3.9%	-0.9%	25.5%	3.5%	2.24	
			2Q19	18,725			22.5%	3.8%	2.87	
		s&t	2Q20	8,837 (48%)	-1.5%	1.5%	33.9%*	3.1%	0.70 (19%)	•
	Brand	Brand	1Q20	8,972 (50%)			34.8%*	2.6%	0.66 (29%)	
		(kontron	2Q19	8,704 (47%)			30.1%*	2.7%	0.62 (22%)	
			2Q20	5,788 (31%)	5.3%	-1.1%	12.9%	5.0%	1.25 (35%)	•
	System Integration	MEEC.	1Q20	5,498 (31%)			12.9%	5.1%	1.18 (53%)	•
			2Q19	5,853 (31%)			11.2%	3.2%	0.96 (33%)	
		linnoconn	2Q20	3,935 (21%)	15.8%		23.0%	8.0%	1.67 (46%)	
	ODM / JDM	CASWELL Complete Your Boldston Others	1Q20	3,398 (19%)		-5.6%	21.4%	3.2%	0.40 (18%)	
			2Q19	4,168 (22%)			22.6%	7.1%	1.29 (45%)	•

Notes



- Impacted by the COVID-19, both the revenue and the gross margin of S&T went down QoQ. However, thanks to the R&D expense control measures, the operating margin increased by 0.5% QoQ.
- The revenue of Marketech grew by 5.3% QoQ, driven by the growth in semiconductor business and the recovery of engineering projects.
- The revenue of ODM increased by 15.8% QoQ as most production in China went back to normal and shipment caught up. Additionally, with a favorable product mix and OPEX control measures in place, the gross margin and operating margin went up by 1.6% and 4.8% respectively.
- Ownership: S&T 27.1%; MIC 44.6%; Goldtek 56.7%; CASwell 32.7%

Revenue by Region

	Revenue (NT\$M)		Revenue QoQ	Revenue YoY	20H1 Revenue (NT\$M)	Notes	
Ennoconn Total	2Q20	18,559	3.9%	-0.9%	36,427	2Q20 Revenue	
	1Q20	17,868					
	2Q19	18,725				Americas Asia 14%	
The Americas	2Q20	2,528 (14%)	47.7%	-25.1%	4,239(12%)	Pacific 26%	
	1Q20	1,711 (10%)				China	
	2Q19	3,374 (18%)				14% Europe	
Europe	2Q20	8,568 (46%)	-6.0%	27.0%	17,686(49%)	46%	
	1Q19	9,118 (51%)				The Americas: mainly from Goldtek and	
	2Q19	6,747 (36%)				S&T, 30% and 36%, respectively.	
China	2Q20	2,646 (14%)	-4.3%	0.9%	5,412(15%)	 Europe: S&T accounted for 84% of our 	
	1Q20	2,766 (15%)					
	2Q19	2,628 (14%)				China: 57% of the revenue was from	
Asia Pacific	2Q20	4,817 (26%)	12.7%	19.4%	9,090(25%)	Marketech, and 30% came from ODM business.	
	1Q20	4,273 (24%)				 Asia Pacific: Marketech was the key 	
	2Q19	5,976 (32%)				contributor, generating 76% of total revenue.	